

What to do before listing your home

Thinking about selling? Here is a list of things you should do before going live to market to be 100% prepared when the right buyer comes along.

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- Address any issues that may come up during an inspection now

 - Find warranties and documents showing maintenance of appliances and HVAC system

 - Consider having a home staging consultation

 - Clean, organize, declutter, paint, and have your home showing in its best light

 - Spruce up the curb appeal outside of your home

 - If living in a condo, gather all condo docs, recent meeting minutes, by-laws, budget, and all other information regarding the condo association

 - Meet with a real estate agent to talk marketing strategy, pricing, and how to sell the home for top dollar in a short amount of time

 - Fill out a listing agreement with your real estate agent, complete all disclosures required, and have any and all information regarding the property available

 - Have professional pictures taken and floor plan drawn up

 - Keep your house clean and always show ready for those buyers who are ready to make an offer!
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