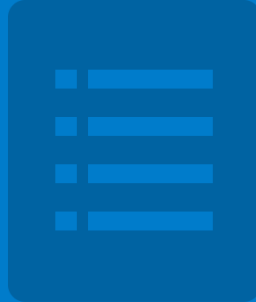


How Real Estate is Like Dating

Looking for a house or potential mate? Well, the similarities are striking.



- When you're house hunting, you become aware of all the people who are happy in their homes
- Looking through listings online is the equivalent of speed dating
- An open house is the person that will date just about anyone that comes into their life
- Your agent is your best friend, saying things like "I think you and this house would be happy together" or "This house has a lot of issues"
- You wonder why someone else hasn't snatched up a house that's been on the market for awhile
- Putting a beautiful house on the market is like people breaking-up: You have to move fast before someone else buys it
- You have to wonder if a house that was under contract but came back on the market has a huge flaw
- An offer to purchase is like asking someone to date exclusively
- You introduce that person to your other friends: The inspector and attorney who determine if you should move on to the next step
- The mortgage contingency period is like being engaged - if you back out now, it could cost you a lot of money and some people will hate you
- And the closing is your wedding day: When you sign the documents agreeing to love and live with each other
- No house is perfect, but the question is: Are you perfect for each other?