10 Must-Dos to Prepare Your Small Business for Sale

Is Your Business Fit To Sell? 10 Steps to Take TODAY to Prepare Your Small Business for Sale



- [ ] Start a list of potential buyers
- [ ] Audit your own records
- [ ] Assess your team's skills
- [ ] Solidify your management team
- [ ] Get an independent valuation
- [ ] Identify what assets you don't want to sell
- [ ] Consult other entrepreneurs who have sold their business
- [ ] Review contracts, licenses and agreements
- [ ] Assess the value of your services during the transition period
- [ ] Know your after-sale plans

Learn more at: https://www.linkedin.com/pulse/your-business-fit-sell-anthony-caliendo