

10 Must-Dos to Prepare Your Small Business for Sale

Is Your Business Fit To Sell? 10 Steps to Take TODAY to Prepare Your Small Business for Sale



- ☐ Start a list of potential buyers
- ☐ Audit your own records
- ☐ Assess your team's skills
- ☐ Solidify your management team
- ☐ Get an independent valuation
- ☐ Identify what assets you don't want to sell
- ☐ Consult other entrepreneurs who have sold their business
- ☐ Review contracts, licenses and agreements
- ☐ Assess the value of your services during the transition period
- ☐ Know your after-sale plans

Learn more at: <https://www.linkedin.com/pulse/your-business-fit-sell-anthony-caliendo>