

Questions to ask a buyer's agent before hiring them

In the market to buy a home? Here's what you should ask a realtor before choosing them.



- How many houses have you sold in the last 12 months? (pick someone you trust, but experience is important too).
- How often will we be communicating?
- Are you able to set up showings with little notice?
- How will you handle a multiple offer situation if one arises?
- Who do you recommend for a mortgage broker, attorney, inspector, contractor, etc.?
- Can you explain the process of buying from start to finish?
- What can you bring to the table that other agents can't?
- What do you like about [insert city] most?
- Do I owe you anything for your services?
- Why do I need an agent anyway?