Questions to ask a buyer's agent before hiring them

In the market to buy a home? Here's what you should ask a realtor before choosing them.



- [ ] How many houses have you sold in the last 12 months? (pick someone you trust, but experience is important too).
- [ ] How often will we be communicating?
- [ ] Are you able to set up showings with little notice?
- [ ] How will you handle a multiple offer situation if one arises?
- [ ] Who do you recommend for a mortgage broker, attorney, inspector, contractor, etc.?
- [ ] Can you explain the process of buying from start to finish?
- [ ] What can you bring to the table that other agents can't?
- [ ] What do you like about [insert city] most?
- [ ] Do I owe you anything for your services?
- [ ] Why do I need an agent anyway?