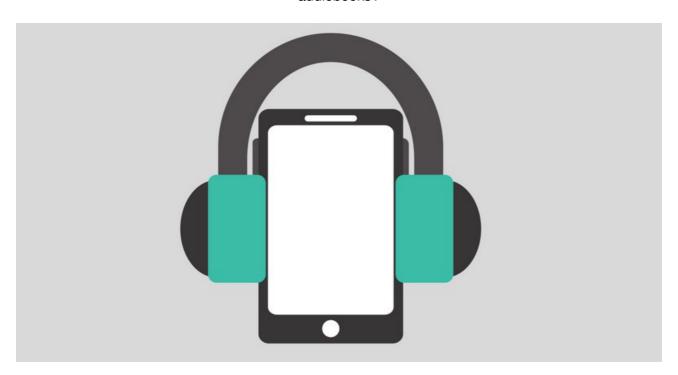
My Top 50 Audiobooks for Entrepreneurs

I'm a multi-tasker - all salespeople must be! So what better way for entrepreneurs (and salespeople and small business owners) to take advantage of time on the road than listening to some audiobooks?



- 1. Contagious: Why Things Catch On by Jonah Berger
- 2. Change by Design: How Design Thinking Transforms Organizations and Inspires Innovation by Tim Brown
- 3. The Lean Startup by Eric Ries
- 4. Design Thinking (Harvard Business Review) by Tim Brown
- 5. Shoe Dog by Phil Knight
- 6. Enchantment: The Art of Changing Hearts, Minds and Actions by Guy Kawasak
- 7. The 4-Hour Workweek by Tim Ferriss
- 8. If You Want to Write: A Book About Art, Independence, and Spirit by Brenda Ueland
- 9. Crush It! by Gary Vaynerchuk
- 10. Eat That Frog, 21 Great Ways to Stop Procrastinating and Get More Done in Less Time by Brian Tracy
- 11. The Startup of You Written by LinkedIn co-founder Reid Hoffman
- 12. \$100 Startup by Chris Guillebeau
- 13. Pitch Anything by Oren Klaff
- 14. How to Win at the Sport of Business by Mark Cuban
- 15. The Virgin Way: If It's Not Fun, It's Not Worth Doing by Richard Branson
- 16. Outliers by Malcolm Gladwell
- 17. Rework by Jason Fried and David Heinemeier Hansson

- 18. Virtual Freedom by Chris Drucker
- 19. How to Win Friends and Influence People by Dale Carnegie
- 20. Lean In: Women, Work, and the Will to Lead by Sheryl Sandberg
- 21. Getting to Yes: How To Negotiate Agreement Without Giving In by Roger Fisher and William Ury
- 22. The Power of Habit by Charles Duhigg
- 23. The E-Myth Revisited: Why Most Small Businesses Don't Work and What to Do About It by Michael E. Gerber
- 24. Predictably Irrational by Dan Ariely
- 25. Shark Tales: How I Turned \$1000 into a Billion Dollar Business by Barbara Corcoran
- 26. Mindsharing: The Art of Crowdsourcing Everything by Lior Zoref
- 27. Good to Great by Jim Collins
- 28. Stress Test: Reflections on Financial Crises by by Tim Geithner
- 29. Talk Like TED: The 9 Public Speaking Secrets of the World's Top Minds by Carmine Gallo
- 30. Choose Yourself!: Be Happy, Make Millions, Live the Dream by James Altucher
- 31. Drive: The Surprising Truth About What Motivates Us by Daniel H. Pink
- 32. A Whole New Mind by Daniel Pink
- 33. Creativity, Inc. by Ed Catmull with Amy Wallace
- 34. Essentialism: The Disciplined Pursuit of Less by Greg McKeown
- 35. The Toilet Paper Entrepreneur: The Tell-it-Like-it-is Guide to Cleaning Up in Business, Even if You Are at the End of Your Roll by Mike Michalowicz
- 36. When to Rob a Bank: ...And 131 More Warped Suggestions and Well-Intended Rants by Stephen J. Dubner & Stephen D. Levitt with Erik Bergmann and Therese Plummer
- 37. Thrive: The Third Metric to Redefining Success and Creating a Life of Well-Being, Wisdom and Wonder by Arianna Huffington
- 38. Decisive: How to Make Better Choices in Life and Work by Chip Heath and Dan Heath
- 39. Good to Great by Jim Collins
- 40. Linchpin by Seth Godin
- 41. The Referral Engine by John Jantsch
- 42. One Simple Idea, Revised and Expanded Edition: Turn Your Dreams Into a Licensing Goldmine While Letting Others Do the Work by Stephen Key
- 43. Delivering Happiness: A Path to Profits, Passion, and Purpose by Tony Hsieh
- 44. The 7 Habits of Highly Effective People: Powerful Lessons in Personal Change by Stephen R. Covey
- 45. Unbroken: A World War II Story of Survival, Resilience, and Redemption by Laura Hillenbrand
- 46. #GIRLBOSS by Sophia Amoruso
- 47. The E-Myth Revisited by Michael E. Gerber

- 48. Book Yourself Solid by Michael Port
- 49. Millionaire Fastlane: Crack the Code to Wealth and Live Rich for a Lifetime by MJ DeMarco
- 50. The Sales Assassin: Master Your Black Belt in Sales by Anthony Caliendo (You didn't think I'd leave my book off the list, did you?)

Don't Miss: The Top 50 Podcasts for Entrepreneurs https://www.checkli.com/checklists/anthonycaliendo/the-top-50-podcasts-for-entrepreneurs

Created By Anthony Caliendo - http://www.thesalesassassin.com/