My Top 50 Audiobooks for Entrepreneurs

I'm a multi-tasker - all salespeople must be! So what better way for entrepreneurs (and salespeople and small business owners) to take advantage of time on the road than listening to some audiobooks?



1. Contagious: Why Things Catch On by Jonah Berger
2. Change by Design: How Design Thinking Transforms Organizations and Inspires Innovation by Tim Brown
3. The Lean Startup by Eric Ries
4. Design Thinking (Harvard Business Review) by Tim Brown
5. Shoe Dog by Phil Knight
6. Enchantment: The Art of Changing Hearts, Minds and Actions by Guy Kawasak
7. The 4-Hour Workweek by Tim Ferriss
8. If You Want to Write: A Book About Art, Independence, and Spirit by Brenda Ueland
9. Crush It! by Gary Vaynerchuk
10. Eat That Frog, 21 Great Ways to Stop Procrastinating and Get More Done in Less Time by Brian Tracy
11. The Startup of You Written by LinkedIn co-founder Reid Hoffman
12. $100 Startup by Chris Guillebeau
13. Pitch Anything by Oren Klaff
14. How to Win at the Sport of Business by Mark Cuban
15. The Virgin Way: If It's Not Fun, It's Not Worth Doing by Richard Branson
16. Outliers by Malcolm Gladwell
17. Rework by Jason Fried and David Heinemeier Hansson

18. Virtual Freedom by Chris Drucker
19. How to Win Friends and Influence People by Dale Carnegie
20. Lean In: Women, Work, and the Will to Lead by Sheryl Sandberg
21. Getting to Yes: How To Negotiate Agreement Without Giving In by Roger Fisher and William Ury
22. The Power of Habit by Charles Duhigg
23. The E-Myth Revisited: Why Most Small Businesses Don't Work and What to Do About It by Michael E. Gerber
24. Predictably Irrational by Dan Ariely
25. Shark Tales: How I Turned $1000 into a Billion Dollar Business by Barbara Corcoran
26. Mindsharing: The Art of Crowdsourcing Everything by Lior Zoref
27. Good to Great by Jim Collins
28. Stress Test: Reflections on Financial Crises by by Tim Geithner
29. Talk Like TED: The 9 Public Speaking Secrets of the World's Top Minds by Carmine Gallo
30. Choose Yourself!: Be Happy, Make Millions, Live the Dream by James Altucher
31. Drive: The Surprising Truth About What Motivates Us by Daniel H. Pink
32. A Whole New Mind by Daniel Pink
33. Creativity, Inc. by Ed Catmull with Amy Wallace
34. Essentialism: The Disciplined Pursuit of Less by Greg McKeown
35. The Toilet Paper Entrepreneur: The Tell-it-Like-it-is Guide to Cleaning Up in Business, Even if You Are at the End of Your Roll by Mike Michalowicz
36. When to Rob a Bank: ...And 131 More Warped Suggestions and Well-Intended Rants by Stephen J. Dubner & Stephen D. Levitt with Erik Bergmann and Therese Plummer
37. Thrive: The Third Metric to Redefining Success and Creating a Life of Well-Being, Wisdom and Wonder by Arianna Huffington
38. Decisive: How to Make Better Choices in Life and Work by Chip Heath and Dan Heath
39. Good to Great by Jim Collins
40. Linchpin by Seth Godin
41. The Referral Engine by John Jantsch
42. One Simple Idea, Revised and Expanded Edition: Turn Your Dreams Into a Licensing Goldmine While Letting Others Do the Work by Stephen Key
43. Delivering Happiness: A Path to Profits, Passion, and Purpose by Tony Hsieh
44. The 7 Habits of Highly Effective People: Powerful Lessons in Personal Change by Stephen R. Covey
45. Unbroken: A World War II Story of Survival, Resilience, and Redemption by Laura Hillenbrand
46. #GIRLBOSS by Sophia Amoruso
47. The E-Myth Revisited by Michael E. Gerber

48. Book Yourself Solid by Michael Port
49. Millionaire Fastlane: Crack the Code to Wealth and Live Rich for a Lifetime by MJ DeMarco
50. The Sales Assassin: Master Your Black Belt in Sales by Anthony Caliendo (You didn't think I'd leave my book off the list, did you?)

Don't Miss: The Top 50 Podcasts for Entrepreneurs https://www.checkli.com/checklists/anthonycaliendo/the-top-50-podcasts-for-entrepreneurs