

# 20 Must-Read Books For Young Entrepreneurs

Being a young entrepreneur is all fun and games until you realize that you're actually younger than everybody



- ☐ How to Win Friends and Influence People by Dale Carnegie
- ☐ The Psychology of Selling by Brian Tracy
- ☐ Who Moved My Cheese? An Amazing Way to Deal with Change in Your Work and in Your Life by Spencer Johnson
- ☐ Rich Dad, Poor Dad by Robert Kiyosaki and Sharon Lechter
- ☐ Rich Woman by Kim Kiyosaki
- ☐ Thinking, Fast and Slow by Daniel Kahneman
- ☐ The Startup of You: Adapt to the Future, Invest in Yourself, and Transform Your Career by Reid Hoffman
- ☐ The 4-Hour Workweek by Timothy Ferriss
- ☐ The \$100 Startup by Chris Gillebeau
- ☐ Click Millionaires by Scott Fox
- ☐ The E-Myth Revisited by Michael E. Gerber
- ☐ Crush It! by Gary Vaynerchuk
- ☐ Founders at Work by Jessica Livingston
- ☐ The Art of Non-Conformity by Chris Gillebeau
- ☐ The Lean Startup by Eric Ries
- ☐ The Entrepreneur Mind by Kevin D. Johnson
- ☐ Business Model Generation by Alexander Osterwalder

- ☐ Rework by Jason Fried, David Hansson
- ☐ The Hard Thing About Hard Things by Ben Horowitz
- ☐ My Philosophy for Successful Living by Jim Rohn

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