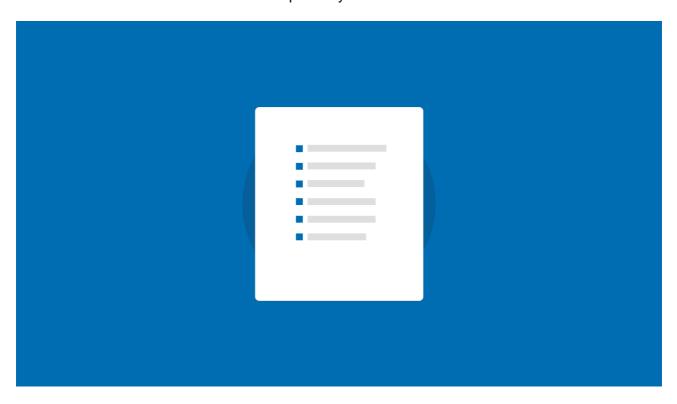# Your Entrepreneurial To-Do List

I'm often asked by would-be entrepreneurs and startup business owners what skills and abilities they need to develop to truly succeed in business.



- [ ] Become a generalist.

- [ ] Know the numbers--yours and everyone else's.

- [ ] Treat your day job like an apprenticeship to being an entrepreneur.

- [ ] Work more jobs.

- [ ] Learn the value of systems.

- [ ] Get good at sales.

- [ ] Learn the rules.