

25 Alexa Commands for Sales Pros

Think Alexa is just a fun gadget to find out the weather or turn your lights on and off? Think again! Amazon Echo's voice-activated virtual assistant Alexa is a must-have for salespeople! Alexa frees up your time, makes you more productive, can save you money and even get you motivated! Alexa Skills - aka apps - provide more features and capabilities, and can be easily found and set-up.



Productivity

- 1 *Alexa, send a text to [XYZ]* Place calls and answer text messages. Mastermind is a great skill to enhance text management.
- 2 *Alexa, call [XYZ] at 3:45pm today.* Alexa can make phone calls for you: Mastermind is a great skill to enhance call management.
- 3 *Alexa, ask my calendar what's on my schedule on August 21?* Alexa can help you manage your schedule, keep track of your to-do list, and set reminders.
- 4 *Alexa, how do you spell [word]?* Alexa can prevent embarrassing typos in your documents.
- 5 *Alexa, what were my sales last month?* Alexa can help quickly find information for you, like sales data.
- 6 *Alexa, how many days are left until [XYZ]?* Calculate the days to a deadline.
- 7 *Alexa, read my new emails.* Read, delete and prioritize emails.
- 8 *Alexa, what time is it now in London?* Calculate time zones.
- 9 *Alexa, start Chat Bot. Update client [XYZ] with Contract Signed August 5.* Alexa integrates with Slack for team productivity.

Meetings

- 10 *Alexa, schedule a meeting with [XYZ].* Alexa lets you coordinate calendars and find an available meeting time with another

person.

- 11 *Alexa, move my meeting at 3pm to tomorrow at 4pm.* Alexa can reschedule meetings on your calendar.
- 12 *Alexa, ask conference manager to start my call.* Alexa Conference Manager skill can find and start your conference call.

Save Time

- 13 *"Alexa, how do I drive to [XYZ]?"* Alexa can provide directions.
- 14 *Alexa, how long will it take to drive from home to [XYZ]?"* Alexa will calculate how long it will take you to drive to a specific location incorporating current traffic conditions.
- 15 *Alexa, call Uber for a ride.* Rushing at the airport and you need to call a ride.
- 16 *Alexa, order a mocha frappuccino at Starbucks.* Order a Starbucks.
- 17 *Alexa, tell me when its 11:45am every Tuesday.* Set reminders so you never miss an important meeting.
- 18 *Alexa, what is the top news today?"* Alexa can tell you the recent headlines and news events.
- 19 *Alexa, ask Email Assistant what time my flight leaves.* Alexa's Email Assistant skill can be configured to find, track and report your travel plans.
- 20 *Alexa, ask Web Analytics for my Google Analytics complete report.* Alexa's Web Analytics skill can be integrated with your website's Google Analytics to track and report website traffic.
- 21 *Alexa, tell Expense Tracker that I paid 10 dollars for food.* Alexa's Expense Tracker skill can track expenses and expense categories.
- 22 *Alexa, ask Security Line what is the wait time at ORD terminal 3?"* Alexa can save you time by telling you how long the TSA security lines are so you don't arrive at the airport too late or too early.

Motivation & Education

- 23 *Alexa, tell me a motivational saying.* Alexa will quote random motivational tips.
- 24 *Alexa, ask AnyPod to play [XYZ] Podcast.* Alexa routines can be set up using AnyPod to play podcasts.
- 25 *Alexa, what's my Flash Briefing?"* Alexa can set up different flash briefings with sales, entrepreneurship and business tips and news.

Here 10 more Alexa commands to improve your productivity

<https://www.checkli.com/checklists/anthonycaliendo/tech-hacks-that-save-money-10-alexa-productivity-commands-1>

Checkout more of my resources, tips and checklists for sales success:

<http://www.thesalesassassin.com>