HYDRATE: Summer Must-Do So You're #FitToSell

Even mild dehydration can cause a drop in your productivity. Becoming dehydrated is easier in the summer - even indoors! A common cause of dehydration in the office or workplace is air conditioning, which causes low water content in the atmosphere, leading to increased water loss from the lungs and through the skin. Here are some tips to recognize and cure dehydration in yourself or your team.



How Dehydration Affects Productivity

Symptoms of Dehydration	
Dehydration can increase stress levels.	
3-4% dehydration can bring about a 25% decline in worker productivi	ty
1% dehydration decreases worker productivity by 12%.	

Symptoms of Dehydration

Reduced concentration and alertness
Slower reaction times
Headaches
Tiredness
Dizziness
Thirst or dry mouth
Cravings for sugary foods
Poor memory

How To Stay Hydrated and #FitToSell During the Summer
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Provide free, cold bottles of water to your team throughout the day in break rooms, at meetings and stocked in the fridge.
Install a water cooler in your home or office.
Give all employees a reusable water bottle and encourage them to refill and drink throughout the day.
Limit caffeine to 4 cups of coffee per day.
Provide fresh fruit such as lemons, limes and oranges or berries to flavor fresh water and help minimize the craving for "taste."
Checkout more of my resources, tips and checklists for sales success:
http://www.thesalesassassin.com
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