Steps To Success - Training Checklist - 09/26/18 (1)

Sistas in Biz

Read Unit 1 - Welcome to the Team

- [ ] Welcome video
- [ ] 3 Keys to success video with Linda
- [ ] Printed this checklist
- [ ] Watched the benefits of having Sistahood video
- [ ] Joined Groups
- [ ] LET'S GET INTO THE FUN BITS, YOUR JOURNEY HAS JUST BEGAN....

Unit 2 -Your first days with the SISTAS :) - The Foundation Of Your Business. Your WHY and THE Game Plan Chat

- [ ] Watched Product Story VIDEO
- [ ] Printed game plan chat document
- [ ] Scheduled 30 min game plan chat with sponsor
- [ ] DON'T MOVE TO NEXT UNIT TILL ABOVE IS COMPLETE, NOTIFY UPLINE ONCE DONE! YAY!

Unit 3 - Fast Track

- [ ] Watched: How to create 3k-4k in your first 90-120 days
- [ ] Read fast track info
- [ ] DON'T FORGET TO CHECK 'I'M DONE' IN YOUR STEPS ONCE COMPLETE

Unit 4 - Starting your Biz on Social Media

- [ ] Watched intro video
- [ ] Read social media mindset & made some notes
- [ ] Cleaning up your profile : FACEBOOK - all tasks complete
- [ ] Cleaning up your profile : INSTAGRAM - all tasks complete
- [ ] Watched algorithm video
- [ ] Watched IG training video
- [ ] Your Doing amazing!! DON'T MOVE TO NEXT UNIT TILL ABOVE IS COMPLETE, NOTIFY UPLINE ONCE DONE!

Unit 5 - Launching

- [ ] Read 'Timing'
- [ ] Read 'LOVE WOW COMMENT'
- [ ] Posted 1st FB post - WOOP!
- [ ] Read - 'post comments'
- [ ] Shared your post in the community thread
- [ ] Read 'When someone comments'
- [ ] Watched the role play video
- [ ] Read & printed messenger scrips
- [ ] Checked out the messenger scripts album & taken notes
- [ ] Read & watched video links for sending out
- [ ] Added your potential to the 'Rock Your Health Community' FB group
- [ ] "Be who you are and say what you feel, because those who mind don’t matter and those who matter don’t mind." Dr Seuss

Unit 6 - Sign up as a JP Franchise

- [ ] Sign up complete
- [ ] Personal website & setup complete
- [ ] Watched VO video
- [ ] Printed 'How to use your VO'
- [ ] CONGRATULATIONS!!! Your a franchise owner!

Unit 7 - Your First Customer

- [ ] Saved image for customer orders to your evernote
- [ ] Watched : processing 1st order video
- [ ] Read & Watched video for customers placing own orders
- [ ] Thanking your customer - Welcome image/letter saved/Thank you image - saved
- [ ] Saved links : Customer portal access

Unit 8 - Your Next 30 Days - Time To Grow Your Biz

- [ ] Watched 'Maximising your first 30 days' Video
- [ ] Purchased Go Pro

- [ ] Watched 'Starting strong with Kira Westwick' video
- [ ] Watched 'Promoting DVF to SDVF' video with Sophie

Unit 9 - Live Training & Biz Op Calls

- [ ] Scheduled event training : Added to your diary
- [ ] Downloaded ZOOM app
- [ ] Printed schedule - stick somewhere you will see it daily
- [ ] REMEMBER: Weekly training is crucial for your success

Unit 10 - Compensation Plans

- [ ] Watched & Read : Plan thats relevant to your country
- [ ] Don't see your country? This means we're expanding and reaching new countries - very exciting! Contact your sponsor if you don't see your plan here.

Unit 11 -

- [ ] need to fix

Unit 12 - 7 Steps to Growing your Biz on FB

- [ ] Read : The flow and take notes
- [ ] Step 1 - printed target market sheet and researched who that is
- [ ] Step 2 - copied the post ideas to your evernote - also great to print them out!
- [ ] Step 3 - reached out to 5 friends
- [ ] Step 4 - spent 20 minutes finding new friends
- [ ] Step 5 - spent 10 minutes commenting
- [ ] Step 6 - printed and saved scripts for messenger
- [ ] Understood 'Beating the algorithm'
- [ ] Printed your social media checklist

Unit 15 - Having the Right Conversations

- [ ] Watched : Art of successful inviting
- [ ] Watched : What to say on a call
- [ ] Watched: 6 simple steps to close

- [ ] Messenger scripts - copied to notes

Unit 16 - FB Pages & Groups Worth Following

Unit 14 - Launching your Biz & Building your Team

Unit 17 - Starting Strong with your New Franchise

- [ ] Create Youtube playlist - watch all ASAP - schedule to watch them

Unit 18 - Customer Care

- [ ] Watched : How to locate declines payments
- [ ] Read : Message from the AUS Juice Plus CEO -

Unit 19 - Extra Video Links & Sharing JP

- [ ] Add links to your notes - take time to watch them and make your own notes
- [ ] These videos will be the life blood of building your customer base and biz - knowing what to send is super important and that the person watching resonates. Know what your sending, to who, and why.

Unit 20 - Sharing Customer Feedback/ Testimonials

Unit 21 - Promoting SDVF to SC

- [ ] Watched : Johno Hollowaty video

Unit 22 - Lisa Evendon - Find YOUR Success Formula

- [ ] Watched : Conference video

Unit 23 - 20 in 30

- [ ] Watched: Prep week video
- [ ] Watched: Building your industry belief video
- [ ] Read: Hour of power

Unit 24 - Instructions/Checklist for Distributor Adding New Team Member

- [ ] Printed checklist

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