

Steps To Success - Training Checklist - 09/26/18 (1)

Sistas in Biz

Read Unit 1 - Welcome to the Team

- ☐ Welcome video
- ☐ 3 Keys to success video with Linda
- ☐ Printed this checklist
- ☐ Watched the benefits of having Sistahood video
- ☐ Joined Groups
- ☐ LET'S GET INTO THE FUN BITS, YOUR JOURNEY HAS JUST BEGAN....

Unit 2 -Your first days with the SISTAS :) - The Foundation Of Your Business. Your WHY and THE Game Plan Chat

- ☐ Watched Product Story VIDEO
- ☐ Printed game plan chat document
- ☐ Scheduled 30 min game plan chat with sponsor
- ☐ DON'T MOVE TO NEXT UNIT TILL ABOVE IS COMPLETE, NOTIFY UPLINE ONCE DONE! YAY!

Unit 3 - Fast Track

- ☐ Watched: How to create 3k-4k in your first 90-120 days
- ☐ Read fast track info
- ☐ DON'T FORGET TO CHECK 'I'M DONE' IN YOUR STEPS ONCE COMPLETE

Unit 4 - Starting your Biz on Social Media

- ☐ Watched intro video
- ☐ Read social media mindset & made some notes
- ☐ Cleaning up your profile : FACEBOOK - all tasks complete
- ☐ Cleaning up your profile : INSTAGRAM - all tasks complete
- ☐ Watched algorithm video
- ☐ Watched IG training video
- ☐ Your Doing amazing!! DON'T MOVE TO NEXT UNIT TILL ABOVE IS COMPLETE, NOTIFY UPLINE ONCE DONE!

Unit 5 - Launching

- ☐ Read 'Timing'
- ☐ Read 'LOVE WOW COMMENT'
- ☐ Posted 1st FB post - WOOP!
- ☐ Read - 'post comments'
- ☐ Shared your post in the community thread
- ☐ Read 'When someone comments'
- ☐ Watched the role play video
- ☐ Read & printed messenger scrips
- ☐ Checked out the messenger scripts album & taken notes
- ☐ Read & watched video links for sending out
- ☐ Added your potential to the 'Rock Your Health Community' FB group
- ☐ "Be who you are and say what you feel, because those who mind don't matter and those who matter don't mind." Dr Seuss

Unit 6 - Sign up as a JP Franchise

- ☐ Sign up complete
- ☐ Personal website & setup complete
- ☐ Watched VO video
- ☐ Printed 'How to use your VO'
- ☐ CONGRATULATIONS!!! Your a franchise owner!

Unit 7 - Your First Customer

- ☐ Saved image for customer orders to your evernote
- ☐ Watched : processing 1st order video
- ☐ Read & Watched video for customers placing own orders
- ☐ Thanking your customer - Welcome image/letter saved/Thank you image - saved
- ☐ Saved links : Customer portal access

Unit 8 - Your Next 30 Days - Time To Grow Your Biz

- ☐ Watched 'Maximising your first 30 days' Video
- ☐ Purchased Go Pro

- ☐ Watched 'Starting strong with Kira Westwick' video
- ☐ Watched 'Promoting DVF to SDVF' video with Sophie

Unit 9 - Live Training & Biz Op Calls

- ☐ Scheduled event training : Added to your diary
- ☐ Downloaded ZOOM app
- ☐ Printed schedule - stick somewhere you will see it daily
- ☐ REMEMBER: Weekly training is crucial for your success

Unit 10 - Compensation Plans

- ☐ Watched & Read : Plan thats relevant to your country
- ☐ Don't see your country? This means we're expanding and reaching new countries - very exciting! Contact your sponsor if you don't see your plan here.

Unit 11 -

- ☐ need to fix

Unit 12 - 7 Steps to Growing your Biz on FB

- ☐ Read : The flow and take notes
- ☐ Step 1 - printed target market sheet and researched who that is
- ☐ Step 2 - copied the post ideas to your evernote - also great to print them out!
- ☐ Step 3 - reached out to 5 friends
- ☐ Step 4 - spent 20 minutes finding new friends
- ☐ Step 5 - spent 10 minutes commenting
- ☐ Step 6 - printed and saved scripts for messenger
- ☐ Understood 'Beating the algorithm'
- ☐ Printed your social media checklist

Unit 15 - Having the Right Conversations

- ☐ Watched : Art of successful inviting
- ☐ Watched : What to say on a call
- ☐ Watched: 6 simple steps to close

☐ Messenger scripts - copied to notes

Unit 16 - FB Pages & Groups Worth Following

Unit 14 - Launching your Biz & Building your Team

Unit 17 - Starting Strong with your New Franchise

☐ Create Youtube playlist - watch all ASAP - schedule to watch them

Unit 18 - Customer Care

☐ Watched : How to locate declines payments

☐ Read : Message from the AUS Juice Plus CEO -

Unit 19 - Extra Video Links & Sharing JP

☐ Add links to your notes - take time to watch them and make your own notes

☐ These videos will be the life blood of building your customer base and biz - knowing what to send is super important and that the person watching resonates. Know what your sending, to who, and why.

Unit 20 - Sharing Customer Feedback/ Testimonials

Unit 21 - Promoting SDVF to SC

☐ Watched : Johnno Hollowaty video

Unit 22 - Lisa Evendon - Find YOUR Success Formula

☐ Watched : Conference video

Unit 23 - 20 in 30

☐ Watched: Prep week video

☐ Watched: Building your industry belief video

☐ Read: Hour of power

Unit 24 - Instructions/Checklist for Distributor Adding New Team Member

☐ Printed checklist

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