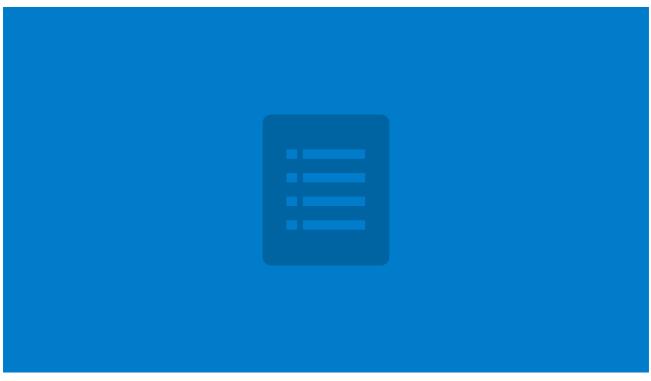
22 Steps to Becoming a Better Salesperson

Do you want to become a better salesperson and increase your conversion rates? These 22 tips will help you get there.



Develop a critical mind		
Develop a critical mind		
Work Incredibly hard		
Be disciplined		
Develop your listening skills		
Work on your firs impression		
Think About the Problem not the Product		
Join a Mastermind Group		
Welcome complaints		
Think business, not sales		
Leverage current customer		
Go beyond the call of duty		
Think ROI		
Say goodbye to 'good enough'		
Use your failures		
Turn selling into your passion		
Be competitive		

Confidence is key	
Persistence	
Don't waste time on the firm "no"	
Honesty beats hype	
Build your knowledge	Make and Share Free Checklists
	checkli.com