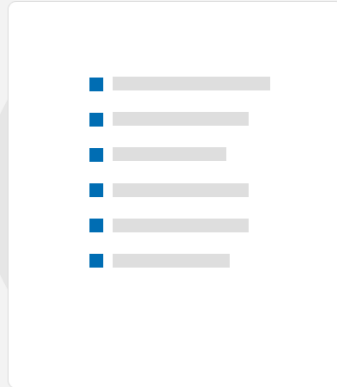


9 Effective Sales Closing Techniques

Training Courses in Microsoft, Sales, Management and Soft Skills



- ☐ Create a Sense of Urgency
- ☐ The Puppy Dog Close
- ☐ The Sharp Angle Close
- ☐ Build a Relationship
- ☐ Daily Cost Close
- ☐ Best-time Close
- ☐ Add a Little Something for Nothing
- ☐ Get the Sale in Writing
- ☐ Be Prepared for Failure