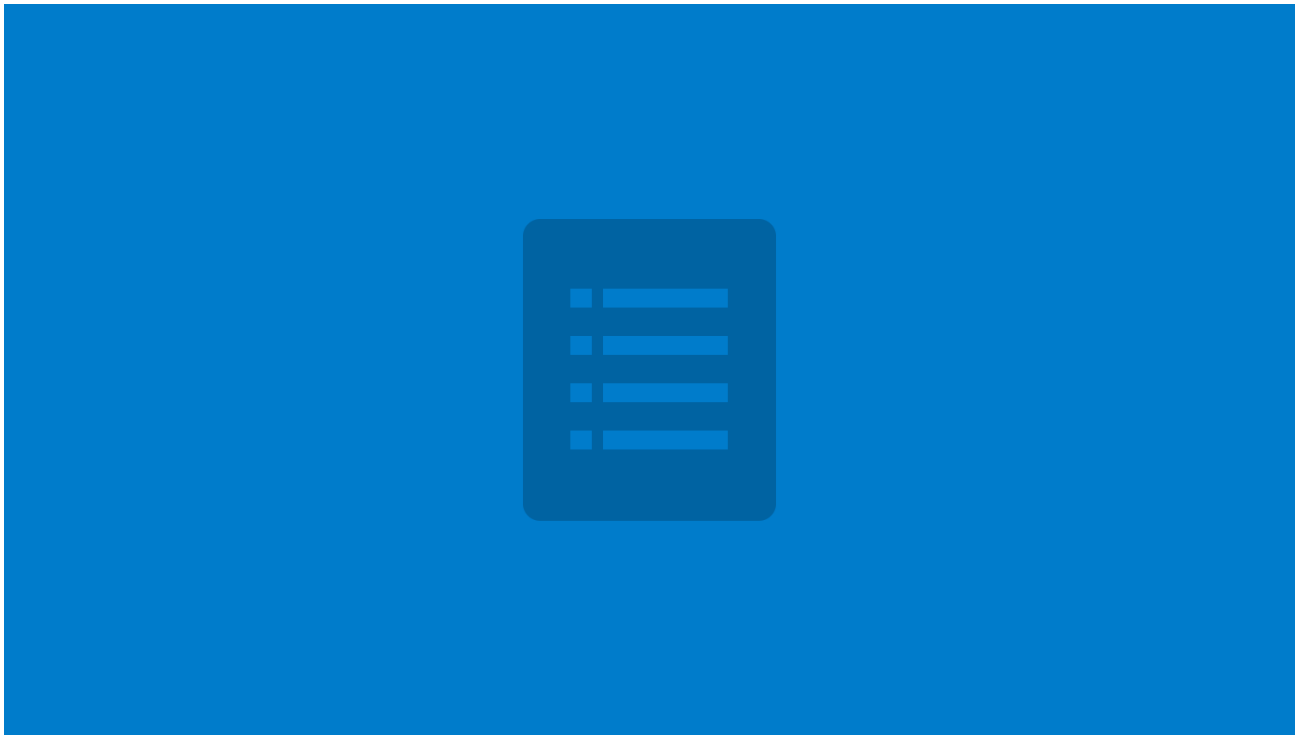
# 10 Errors to Avoid in Sales

The most common errors in sales business and how to avoid them.



- [ ] Not asking for the business
- [ ] Not actually selling
- [ ] Giving away your profit
- [ ] Not Asking enough questions
- [ ] Not presenting the benefits to your clients
- [ ] Not knowing your product well enough
- [ ] Not knowing your competition well enough
- [ ] Not building rapport with clients
- [ ] Resting on your laurels after success
- [ ] Not building in the quiet times

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