

SWOT Analysis

SWOT analysis for business planning and project management. Entrepreneurs should evaluate Strengths, Weaknesses, Opportunities and Threats when considering a venture.



Strengths

- ☐ Capabilities
- ☐ Competitive advantages
- ☐ Resources, assets and people
- ☐ Experience, knowledge and data
- ☐ Financial, reverse, returns
- ☐ Marketing, reach
- ☐ Innovative aspects
- ☐ Location, geographical
- ☐ Price, value and quality
- ☐ Processes, systems,it,
- ☐ Communications
- ☐ Advantages of proposition

Opportunities

- ☐ Market developments
- ☐ Industry of life style trends

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- ☐ Innovation and technology developments
 - ☐ Global influences
 - ☐ Market dimensions, horizontal, vertical
 - ☐ Target markets
 - ☐ Geographical import, export
 - ☐ Major contracts, tactics and surprises
 - ☐ Business/product development

Weaknesses

- ☐ Lack of capabilities
- ☐ Gap in competitive strengths
- ☐ Reputation, presence and reach
- ☐ Timescales, deadlines and pressures
- ☐ Financials
- ☐ Cash flow, cash drain
- ☐ Continuity, supply chain
- ☐ Effects on core activities
- ☐ Reliability Of data, plan and project
- ☐ Management cover & succession

Threats

- ☐ Political and economical effects
- ☐ legislative effects
- ☐ Environmental effects
- ☐ Competitive intentions
- ☐ Market demand
- ☐ Innovation in technologies, services and ideas
- ☐ New contracts and partners
- ☐ Loss of resources
- ☐ Obstacles to be faced
- ☐ Poor management strategies
- ☐ Economic condition home, abroad

