

Insightful Email Marketing Stats for Small Businesses

A great way to build, and sustain, strong relationships with your customers is through emailing.



- ☐ 80.8% of users report reading EMAIL on mobile devices
- ☐ "Secrets" is the most clicked lead nurturing subject line word
- ☐ 88% prefer to receive HTML EMAILS vs. 12% who prefer PLAIN TEXT
- ☐ "POSTS" & "JOBS" are the most clicked subject line words
- ☐ Saturday has the HIGHEST CTR at over 9%, Sunday is the SECOND HIGHEST
- ☐ 65% PREFER EMAILS that contain mostly IMAGES vs. 35% who prefer mostly TEXT
- ☐ "CLICK HERE" buttons get highest percent of clicks over "GO" and "SUBMIT"