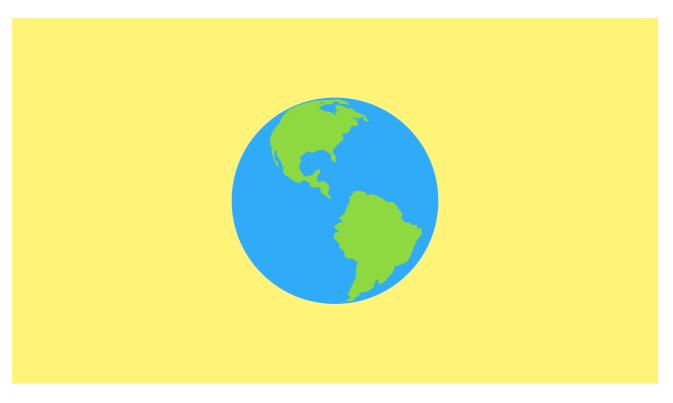
30 Days Networking Plan That will Change Your Life

A great networking plan that should take you no longer than 15-20 minutes each day to complete.



1. Write down your goals.
2. Create a networking action plan.
3. Tell someone.
4. Find people for informational interviews.
5. Block off time in your calendar each week to network.
6. Make a list of people you have lost touch with.
7. Make a 2x2 list (or a 4x4 list if you are very determined!) and contact these people.
8. Do research on the people you don't know.
9. Write out the questions you will ask during the informational interviews.
10. Review your interview outfits.
11. Research professional organizations and sign up for one this month.
12. Go out to lunch with a co-worker, classmate or friend you don't know very well.
13. Call a family member you haven't spoken to in a while.
14. Follow companies you are interested in on LinkedIn and see how you are connected with employees.
15. Update your LinkedIn page and ask for recommendations.
16. Write in your journal about what you have learned so far.
17. Go back to your college and find alumni contacts.

18. Try a new social activity.
19. Plan ahead for your 4x4 for next month.
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21. Make a master list of all of your contacts.
22. Send thank you letters. Follow up with everyone that you have met so far and thank them.
23. Let your friends and family know your goals.
24. Ask to have a meeting with your boss.
25. Review your resume and make changes based on conversations you have had this month.
26. Stay in touch with LinkedIn.
27. Go to the library or bookstore and buy a book about networking.
28. Wake-up 15-20 minutes earlier.
29. Create a binder or folder on your computer with all of your networking documents and emails.
30. Write down what you learned this month in your journal and CELEBRATE. Make and Share Free Checklists checkli.com