

# What to do before listing your home

Thinking about selling? Here is a list of things you should do before going live to market to be 100% prepared when the right buyer comes along.

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- ☐ Address any issues that may come up during an inspection now
- ☐ Find warranties and documents showing maintenance of appliances and HVAC system
- ☐ Consider having a home staging consultation
- ☐ Clean, organize, declutter, paint, and have your home showing in its best light
- ☐ Spruce up the curb appeal outside of your home
- ☐ If living in a condo, gather all condo docs, recent meeting minutes, by-laws, budget, and all other information regarding the condo association
- ☐ Meet with a real estate agent to talk marketing strategy, pricing, and how to sell the home for top dollar in a short amount of time
- ☐ Fill out a listing agreement with your real estate agent, complete all disclosures required, and have any and all information regarding the property available
- ☐ Have professional pictures taken and floor plan drawn up
- ☐ Keep your house clean and always show ready for those buyers who are ready to make an offer!