

Erika's MelaTribe

There are 2 Steps To START Your Business

Step 1 Becoming / Enrolling a New Customer

- ☐ Set-up online Melaleuca account
- ☐ Explained Value of New Customer Packs and Help Customer Place 1st Order
<http://recordedoverview.com/wp-content/uploads/2017/04/New-Customer-Packs.pdf>
- ☐ PACESETTER BONUS
<https://www.dropbox.com/s/bk77gbdlrq8u71z/Pacesetter%20bonus.png?dl=0>
- ☐ Scheduled 48 Hour follow up
- ☐ Learn 2 Earn \$100 <http://www.melaleuca.com/LearnToEarn>
- ☐ Watched Foundation Video:
http://www.melaleuca.com/BusinessCenter/securecontent/getting-started?cm_re=20170609_-_topNav_reportsAndToolsBanner_-_gettingstarted&mobile=no
- ☐ If not yet purchased, what is GOAL Date for purchasing Pack?
<http://recordedoverview.com/wp-content/uploads/2017/03/value-conversion-pack-enus.pdf>
- ☐ Building Your Melaleuca Business
http://www.melaleuca.com/BusinessCenter/Content.aspx?Page=Business_Builders&cm_re=20170609_-_topNav_Reports_Tools_-_Business_Builders
- ☐ Complete CONTACT FORM <https://goo.gl/forms/31uPENgOWog7DXTg1>

Step 2 Strategy Session, Goals & Plan - Your only job is to set an appointment.

- ☐ Contact List <https://www.dropbox.com/s/66fh9recnan0bb4/Getting%20started.pdf?dl=0>
- ☐ Share Your "WHY"
<https://www.dropbox.com/s/2y96eyp5xl67cyb/1Simple%20Steps%20To%20Success.pdf?dl=0>
- ☐ Direct 3 in 90 Days
<https://www.dropbox.com/s/2r87kosnrk07cwp/director%203%20In%2090days.pdf?dl=0>
- ☐ Daily Text of Overviews <https://www.remind.com/join/overview>
- ☐ Subscribe To Team News <http://eepurl.com/cs2V3n>
- ☐ Review Compensation Plan <http://recordedoverview.com/wp-content/uploads/2017/03/melaleuca-compensation-book-enus.pdf>
- ☐ Set Your Business Hours
- ☐ Goal To enroll first 20 Customers: 2&20 _____
<https://www.dropbox.com/s/pklc9346ymbof9u/2and20GamePlan.pdf?dl=0>
- ☐ Set Appointments with mentor
<https://www.dropbox.com/s/pklc9346ymbof9u/2and20GamePlan.pdf?dl=0>
- ☐ What is THEIR GOAL DATE for Achieving DIRECTOR?
<https://www.dropbox.com/s/aap7p7bqi01ngsr/Director%20This%20Month%20Commitment.pdf?dl=0>
- ☐ SLACK
https://join.slack.com/t/wellnessfreedomzen/shared_invite/MjE5NjA0MTEwMzA2LTE1MDE0MTI
- ☐ Pre-Recorded Overviews and Password. www.recordedoverview.com PW: overview1234 <http://recordedoverview.com/>

GET EDUCATED ON MELALEUCA

- ☐ Communicate DAILY with your Mentor.
<https://www.dropbox.com/s/wfiggeqmf2sosa7/TeamReferenceInformationRev09-01-16.pdf?dl=0>
- ☐ Time & Freedom <https://accounts.timeandfreedomteam.net/>
- ☐ MYMELALEUCA http://www.melaleuca.com/MyMelaleuca/BusinessTraining?cm_re=20170130_-_topNav_myMelaleuca_-_BusinessTraining
- ☐ Register for Advance http://www.melaleuca.com/BusinessCenter/Content.aspx?Page=ADVANCE&cm_re=20170609_-_topNav_News_Meetings_-_ADVANCE
- ☐ How to set appointments - Scripts
<https://www.dropbox.com/sh/ewf2lmis00v4db7/AAAEJ7GRTFNzt6XeEf4RkCaZa?dl=0>
- ☐ The Partners Network <http://www.tpnsystem.com/tpn-register?admin>
- ☐ Business Center - Getting Started>
https://www.melaleuca.com/BusinessCenter/securecontent/getting-started?cm_re=20170609_-_topNav_reportsAndToolsBanner_-_gettingstarted&mobile=no

Must Knows!!!!

- ☐ Announcements and Incentives <http://www.melaleuca.com/BusinessCenter/Home>
- ☐ TEAM CALENDAR Erika's Melatribe - https://sunsama.com/group/erikas_melatribe?mfids=aYmnrfqkJyNntEkoh&cv=week&tasks=all
- ☐ MARKETPLACE - <http://www.melaleuca.com/Marketplace/Marketplace.aspx>
- ☐ New Customer Savings Packs
http://www.melaleuca.com/ProductStore/Content/new-customer-savings-pack?cm_re=20170126_-_topNav_Extra_Savings_-_new-customer-savings-packs#/new-customer-savings-packs
- ☐ Reference Library http://www.melaleuca.com/BusinessCenter/Content.aspx?Page=reference_library&cm_re=20170609_-_topNav_Reports_Tools_-_Reference_Library&mobile=no
- ☐ Monday Night Time & Freedom Team Meetings 9PM
<http://teamtrainingwebinar.com/>

- ☐ Announcements from the Leaders. <https://www.remind.com/join/melaleuca>
- ☐ Business Builders FAQ's <https://www.dropbox.com/s/dew1q36idgz8sld/business-builders%20FAQ.pdf?dl=0>
- ☐ Contact List Templates
<https://www.dropbox.com/sh/v0s9p1ense1xanx/AACg6ngWoQCTf8tTnbpDW2tEa?dl=0>
- ☐ Overview & Guides
<https://www.dropbox.com/sh/cykev03yulja67v/AABXU7M1WJnnbLi4HHC-aFosa?dl=0>
- ☐ Social Media Tips
http://cdnus.melaleuca.com/PDF/BusinessCenter/Reference_Library/Business_Builders/tips-for-using-social-media.pdf
- ☐ Compensation Plan F.A.Q. <https://www.dropbox.com/s/ogxfz64la44x9c9/newday-Comp%20Plan%20FAQ.pdf?dl=0>
- ☐ Did You Know? Helpful info & Tips
https://www.dropbox.com/sh/p05cjduzjyuzj1/AAC5HbytYxVgBiaMgbG0RFU_a?dl=0
- ☐ Send Welcome Gift Pack To New Customers:
https://www.rmbarry.com/special_packs/welcome_order.html
- ☐ Upload photo <https://www.melaleuca.com/MyAccount/PhotoUpload>

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checkli.com