

# 10 Must-Dos to Prepare Your Small Business for Sale

Is Your Business Fit To Sell? 10 Steps to Take TODAY to Prepare Your Small Business for Sale



## Is Your Business Fit To Sell?

- Start a list of potential buyers
- Audit your own records
- Assess your team's skills
- Solidify your management team
- Get an independent valuation
- Identify what assets you don't want to sell
- Consult other entrepreneurs who have sold their business
- Review contracts, licenses and agreements
- Assess the value of your services during the transition period
- Know your after-sale plans

- **Learn more at: <https://www.linkedin.com/pulse/your-business-fit-sell-anthony-caliendo>**

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